

CBA Member Spotlight ...

William Raveis Liberty Real Estate



Ginger Pensa

860-537-3425

GingerPensa.raveis.com

***For Cutting Edge
Real Estate Technology
when Buying Your
Home ... Call Ginger!***

Ginger Pensa has held her real estate broker license for 20 years. She operates William Raveis Liberty Real Estate at 100 Linwood Ave. in Colchester. She is a certified home finding and home sales specialist.

Pensa is SRES accredited, which means she is trained to work with seniors and their particular needs. This includes downsizing, relocating, buying and selling. She is E-certified and holds an ABR accreditation. As an Accredited Buyer Representative, she is trained to represent buyer's special needs.

Buyer's that meet with Ginger will receive an in-depth initial meeting. She finds out their requirements, wants, directs them in the preapproval loan process, provides comparative market analysis, and makes recommendations. With the help of William Raveis's cutting edge technology, Ginger will then help buyers to search for the home that fits their needs best.

Buyers and sellers that work with Ginger have access to hundreds of William Raveis agents in the New England area as well as a national relocation company. The web site includes informative newsletters, a mapping system, access to local neighborhood information, options for emailed information, and more.